

ข้อสอบโครงการ Engenius International ระดับชั้นประถม-มัธยมต้น รุ่นที่ 3

14. On international shipments, all duties and taxes are paid by the _____.
A. recipient B. receiving C. receipt D. receptive
15. Although the textbook gives a definitive answer, wise managers will look for _____ own creative solutions.
A. them B. their C. theirs D. they
16. Initial _____ regarding the merger of the companies took place yesterday at the Plaza Conference Center.
A. negotiations B. dedications C. propositions D. announcements
17. Please _____ photocopies of all relevant documents to this office ten days prior to your performance review date.
A. emerge B. substantiate C. adapt D. submit
18. The auditors results for the five-year period under study were _____ the accountants.
A. same B. same as C. the same D. the same as
19. _____ has the marking environment been more complex and subject to change.
A. Totally B. Negatively C. Decidedly D. Rarely
20. All full-time staff are eligible to participate in the revised health plan, which becomes effective the first _____ the month.
A. of B. to C. from D. for
21. Contracts must be read _____ before they are signed.
A. thoroughness B. more thorough
C. thorough D. thoroughly
22. Passenger should allow for _____ travel time to the airport in rush hour traffic.
A. addition B. additive C. additionally D. additional
23. This fiscal year, the engineering team has worked well together on all phases of project _____.
A. development B. developed C. develops D. developer
24. Mr. Dupont had no _____ how long it would take to drive downtown.
A. knowledge B. thought C. idea D. willingness
25. Small-company stocks usually benefit _____ the so-called January effect that causes the price of these stocks to rise between November and January.
A. unless B. from C. to D. since
26. It has been suggested that employees _____ to work in their current positions until the quarterly review is finished.
A. continuity B. continue C. continuing D. continuous

27. It is admirable that Ms. Jin wishes to handle all transactions by _____, but it might be better if several people shared the responsibility.
A. she B. herself C. her D. hers
28. This new highway construction project will help the company _____.
A. diversify B. clarify C. intensify D. modify
29. Ms. Patel has handed in an _____ business plan to the director.
A. anxious B. evident C. eager D. outstanding
30. Recent changes in heating oil costs have affected _____ production of furniture.
A. local B. locality C. locally D. location
31. That is the position for _____ Mr. Kaslov has applied, but a final decision has not yet been made.
A. which B. whom C. that D. what
32. Any unsatisfactory item must be returned within 30 days and _____ by the original receipt from this store.
A. altered B. adjusted C. accepted D. accompanied
33. A list of telephone _____ that will be out of service while the new communication system is installed is available from the main office.
A. extensions B. extending C. extended D. extends
34. Please _____ your flight number at least 24 hours in advance.
A. confirm B. concur C. conduct D. concord
35. The first year's sales of the new calculator were so _____ that the firm decided to withdraw it from the market.
A. discouragement B. discourage C. discouraging D. discouraged
36. From an investor's viewpoint, getting _____ advice is the key to making sound investment decisions.
A. unjudged B. unbiased C. inanimate D. impatient
37. Staff members are reminded that Professional _____ is a daily requirement of the company.
A. attire B. ambivalence C. assembly D. approach
38. Ms. Lee did _____ good work on that project that she was quickly offered a promotion.
A. too B. such C. so D. much
39. We have approached the proposal with a good deal of _____ since some of the ideas put forward are very unconventional.
A. cautioned B. caution C. cautious D. cautiously

40. _____ higher ticket prices this year, attendance at area theaters remains above _____ average.
A. Even though B. Nevertheless C. In spite of D. Consequently

Questions 41-44 refer to the following article "Relocation Supervisor."

LCI, an international relocation consultancy firm, is now hiring a full-time Relocation Supervisor at its Werder-Kasselburg division. Successful candidates will be offered a five-month, temporary contract, which may be _____ at the discretion of the firm.

41. A. renewal B. renewing C. renewed D. renew

The position will require office work as well as domestic and international travel. Fare reimbursements, a generous _____ account and a company car are provided.

42. A. expensed B. expense C. expensing D. to expense

Working with our experienced and professional relocation consultancy staff, the candidate will provide assistance to clients and their families in both the departure and early _____ phases of their relocation.

43. A. transitional B. transition C. transitioning D. transitionally

Responsibilities include, but are not limited to, the following: Advice and advocacy in selling and renting property, arranging transportation to the new area prior to the move, assisting with moving services, budgeting and allocating relocation _____, supervising the search for

44. A. allowance B. allowed C. allowancing D. allowances

real estate, financial consulting with regard to the purchase of real estate and following up on client satisfaction up to three months after the move. Candidates must be people-oriented, computer-literate, fluent in both German and English (proficiency in French is an advantage but not required) and have relevant experience in the field.

Question 45-48 refer to the following advertisement.

TOMORROW'S ELECTRONICS – 2 FOR 1 SALE

from Monday through Friday

Prices are for items in the store only, no online shopping included. No rain checks will be given. Prices listed are before rebates and _____ taxes will be added.

45. A. apply B. to apply C. applicable d. application

Tomorrow's Electronics offers free shipping to anywhere within the continental U.S.A. everyday on all _____ over 20 (before tax).

46. A. purchased B. purchasing C. to purchase D. purchases

Specials

CDs: Buy any 1 CD at regular price and your 2nd CD (of the same value) is absolutely FREE

We promise you great deals

Rock Atar T-shirts: everyone's _____ ready to wear home, Regular \$19.95. Now 2 for \$19.95

47. A. wants B. prefers C. favorites D. likes

Early-bird special: 1 hour _____ cards, download all your favorite music. \$5.00 value, 2 for \$5.00

48. A. to prepaid B. prepaid C. prepaying D. pay

DVDs: your favorite television shows from the last 20 years. 2 for 1 on limited selections.

Featured video games: compatible for several game systems. 2 for 1-large selection.

Questions 49-52 refer to the following notice.

Internet catalog: A four-hour course for beginners. August 29, 9 a.m. to 1 p.m.

Learn how to use the Internet catalog of the Memorial Library. All library materials are now listed online for greater user speed and _____. This includes books.

49. A. convenience B. conveniently C. convenient D. convene

periodicals, CD-ROMs, audio CDs, and films on disc or video cassette. Many full-text journal articles are also now available online. The course will cover how to search for and _____ these materials.

50. A. accessed B. accessing C. to access D. access

This is a separate web catalogue for special collections and rare books. Check back in one week if you are interested in special collections. We will teach you the research skills necessary to find and select relevant source materials _____ show you how to

51. A. as well as B. however C. furthermore D. since

print and save for later use. It is not necessary to sign up in advance for this one-time course. Places are _____ only for the first thirty-five people who wish to attend. You will

52. A. availability B. avail C. available D. provided

be guaranteed a place by signing the attendance sheet, which will be available twenty minutes before the course begins.

Questions 53-54 refer to the following article.

People have long dreamed of taking their vacations in space. For many years the concept of "space tourism" was the stuff of dreams and science fiction. But now it has become a reality for a very small number of extremely wealthy individuals willing to shell out millions of dollars for the privilege. In 2001 and 2002 individual tourists were able to pay \$20,000,000 for the privilege of going into space with the Russian space program. Then in spring of 2004 a private company launched Space Ship One, the first privately built spacecraft. These initial trips could be the start of what many hope will be an extremely profitable 21st century business.

Several companies have invested huge amounts of money and resources to prepare for this industry waiting on the horizon. One company has plans in the works to build hotel city in space. Other major hotel chains are looking for partner companies to help build or fund space hotels so as to be ready when the industry to blossom.

Luxury accommodations and frequent flights are still a couple of decades away; the first visitors are staying in research facilities. Eventually, though the hotels will be built and will offer all the accommodations found on earth, plus some extras, like walks in space.

The big question is whether space tourism will remain accessible to only the world's richest citizens. As advances in the technology are made, hopes rise that someday a trip into space will cost thousands, rather than millions. Some have even proposed an international lottery with a space holiday as the prize.

53. What new business does Space Ship One represent?
- A. Vacations beyond earths atmosphere.
 - B. Government space travel for small countries.
 - C. Science and government space partnership.
 - D. Medicine in outer space
54. How does the article suggest making space travel available to the common person?
- A. Offer college courses on the space station.
 - B. Allow people to set up an account save towards the trip.
 - C. Hold a contest with a space trip as the reward.
 - D. Give space trips as prizes to top students.

Questions 55-56 refer to the following letter.

Chiles Media Group
275 Regal Street
Los Angeles, CA 94815

October 3,
Order # 749-02
Ms. Hillary Lewis
Director of Human Resources
Transformation Software
3480 Filler Street
Dallas, TX 48120

Dear Ms. Lewis,

We must apologize for the mix-up while processing your order of September the 20th. You ordered fifteen copies of our Interactive Office CD-ROM series, but our order processing division sent fifteen video cassettes. We sent the CDs via express delivery with Quick Freight this morning. We also requested that Quick Freight return the video cassette to us. You can expect the merchandise to arrive before noon on October 5th. We welcome any questions or comments you have about our products. Customer feedback is very important to

us. Because Chiles Media Group appreciates your business, we would like to offer you a thirty percent discount on your next order. We will also cover the shipping expenses. Once again, I would like to apologize for our failure to handle your order properly.

Thank you for your politeness and patience.

Sincerely,

John Rosnor

Assistant Manager

Customer Service Division

55. Who is Hillary Lewis?
- A. A clerk working for Quick Frieght
 - B. The assistant manager at Chiles Media Group
 - C. A customer of Chiles Media Group
 - D. The CEO of Transformation Software
56. What was shipped today?
- A. Fifteen CD-ROMs.
 - B. An invoice.
 - C. A package of video cassettes.
 - D. A voucher for a discount.

Tri-City Health Club

Autumn Special Activities and Events

To sign up or make an inquiry contact Gloria Johnson, Assistant Director of Special Programs. All Programs are free for club members and their guests unless stated otherwise.

Sports Medicine Seminar

(Conducted by Tri-City Health Club Staff)

3rd Wednesday of each month

5-7.30 p.m. Clarkson Medical Complex

\$5 members/9 non-members

Winning the Rat Race: Managing Work and Personal Time

(With Rosalie Bums, a time-management consultant)

Thursday, October 11th, 8:00 p.m.

Tri-City Health Club, Conference Room C

\$5 non-members

Getting Back to Form: How to Improve Your Figure After Having Children

(With Sarah Kim, M.D.)

Tuesday, November 19th 7:30 p.m.

Harris Womens Clinic

\$9 non-members

Why Join Tri-City Health Club?

(With Steve Bunce, General Manager, and Tracy Rose, Director of Special Programs at Tri-City Health Club)

Friday, September 9th (time to be announced)

Open to all prospective members, Refreshment provided.

A-Five-Handicap in Five Simple Steps

(With former GPA Championship winner, Larry Craig)

Saturday, September 30th, 1-5 p.m. (weather permitting)

Fair Meadows Golf Club, Westerville

Putting stance analysis, driving clinic, club selection workshop

\$15 non-members

57. Which one of the events is held each month?
- A. A-Five-Handicap in Five Simple Steps
 - B. Getting back to Form
 - C. Winning the Rat Race
 - D. Sports Medicine Seminar
58. Why is no starting time listed for "Why Join Tri-City Health Club"?
- A. Participants can attend at any time.
 - B. The event will most likely be called off.
 - C. Organizers have not yet stated the time.
 - D. The events will go on throughout the day.
59. In which area does Tracy Rose work?
- A. General management
 - B. Special Programs
 - C. Womens Health and Education
 - D. Sports Medicine

Friends of the Library

Supporting and Benefiting the Library

Be a Friend. Join Today! Friends of the Library get first selection at book sales, receive a newsletter about the library and the Friends program, and have the great satisfaction of benefiting library. Be a part of it all.

General _____	\$10	Family _____	\$20
Senior (65 and over) _____	\$6	Silver _____	\$200
Junior (17 and under) _____	\$4	Gold _____	\$500

Here's what Friends do ...

- Work toward the development of a new branch library
- Raise funds to address financial needs which cannot be met by the library's regular budget

- Sponsor the summer reading program for children
- Supply "Begin with Books" packets to parents of newborns to encourage reading and library use
- Sponsor community programs
- Help establish a closer relationship between the library and the public it serves

Funds for the Friends' efforts are raised through book sales, membership dues, donations, and fundraisers.

Annual membership expires April 30.

60. What is available to Friends of the Library?
- A. A special newsletter.
 - B. An updated list of newly acquired books.
 - C. Reduced library fines.
 - D. Extended hours for visiting the library.
61. Who would be eligible for the least expensive membership rate?
- A. A married couple.
 - B. A 15-year-old child.
 - C. A 68-year woman.
 - D. A 35-year-old man.
62. What is NOT an aspect of the Friends of the Library program?
- A. Programs for young readers.
 - B. Expansion of the library system.
 - C. Subsidy of library costs.
 - D. Classes for new parents.

Questions 63-65 refer to the following business profile.

Business Profile: Simon Technologies, Inc.

Location: Corporate headquarters in Chicago, manufacturing plants in Mexico City and Taipei.

Business: Design and manufacture switches used on equipment such as microwave ovens and gasoline pumps. Switches are custom-made for 80% of customers.

Customers are in twelve countries and include major manufacturers of cellular phones.

Employees: 150 in Chicago, 500 worldwide.

Sales: Simon Technologies had \$12.8 million in annual sales last year. Since then, sales have increased about 200% to over \$38 million. Projected sales increase for the coming year. 25%.

History: Founded in 1979 as a division of H.A. Grady Co. Became independent in 1995.

Future: The industry leader in design and manufacturing, Simon Technologies focuses on being a world-class supplier of innovative products and on increasing annual growth by at least 10% each year.

63. What does Simon Technologies produce?
- A. Switches
 - B. Microwave ovens
 - C. Gasoline pumps
 - D. Phones
64. In how many countries does Simon Technologies have facilities?
- A. One
 - B. Two
 - C. Three
 - D. Twelve

65. What percent increase of sales is predicted for the next year?
A. 10% B. 25% C. 80% D. 200%

Questions 66-68 refer to the following magazine article.

Lorraine Kulasingam has worked in the fashion industry as a stylist for ten years, choosing the clothing that models and movie stars wear for on-camera appearances. "I'm the one who decides how the actors look," she says. "I love it. Everyday is different." Although Lorraine routinely meets famous movie stars, there is a disadvantage to her job: she often works 18-hour days, and she has to accommodate everyone's schedule. "It's pretty tiring," she admits. "But I wouldn't change career for anything."

66. What is indicated about Ms. Kulasingam's job?
A. She has recently changed careers.
B. She often works very long days.
C. She gets tired of doing the same thing.
D. She recently received a promotion.
67. What does Ms. Kulasingam do in her job?
A. Hires the models who appear in advertisements.
B. Selects clothing for film stars and models.
C. Organizes filming or television programs.
D. Takes pictures for the fashion industry.
68. What could be considered a benefit of her position?
A. Meeting famous people.
B. Receiving free accommodation.
C. Being able to set her own work hours.
D. Being in a management-level position.

Questions 69-70 refer to the following article.

Department stores in the capital region, suffering from a prolonged slump in sales, are changing tactics by marketing new products and making their displays more interesting.

Some stores are reducing the amount of floor space devoted to name brands in order to display more of their own house brands. Others are using existing floor space for their own specialty shops. Still others are targeting special segments of the population businessmen in their 20's for example.

Stores that are developing their own brands are able to offer quality clothing at 30 percent off name-brand prices. They also have increased flexibility in responding to shifting market trends.

69. What has caused department stores to alter marketing strategies?
A. Poor sales B. New tax regulations
C. Lack of storage space D. Production costs

70. Which strategy is NOT being implemented?
- A. Purchasing additional floor space.
 - B. Developing in-store brands.
 - C. Marketing to specific groups of people.
 - D. Making displays more interesting.

Questions 71-73 refer to the following book review.

Ninety Days to Enormous Wealth By Dr. Ira Mendelssohn

Published by Treasure Trove Business Books

284 pp. Hardcover \$35 Paperback \$20

How can a married woman with kids, a pensioner, a postal worker, or a real estate agent receive massive investment returns in a mere 90 days without incurring serious risk? Dr. Ira Mendelssohn, a world-famous financier, takes on this question in his forthcoming book, which is due for release this winter. In 283 pages, complete with elaborate insets of charts, graphs and tables, Dr. Mendelssohn makes recommendations on how people of modest means can achieve substantial wealth. The advice is designed specifically for those who have limited disposable income and little or no experience in financial markets. Although Dr. Mendelssohn prose style is accessible to financial laypeople, his suggestions often do not come as much of a surprise. For example, few readers will be astounded to learn that they can earn money from investments if they “buy low, sell high”. This reviewer was left wondering if such generic, common-sense advice really can produce “enormous wealth” for the average person. Why is it necessary to attend business school or gain expertise on Wall Street if the game of finance is so easily mastered? But by no means is Mendelssohn’s book without value. He is superbly successful in making often-puzzling financial concepts understandable to a novice audience. It is refreshing to read the author’s crystal-clear explanations of often complicated investment formulas—a great service to the lay reader, who, until recently, have found themselves bewildered with obscure business jargon.

Reviewer: Terrence Phelps, *Sunday Gazette Review of Books*.

71. What is the goal of the book being reviewed?
- A. To make recommendations for experts.
 - B. To reach an academic audience.
 - C. To promote the author’s company.
 - D. To provide financial advice.
72. What problem does the reviewer find with the book?
- A. Its writing style is difficult to follow.
 - B. It contains little new information.
 - C. Its advice is not practical for most people.
 - D. It uses complex terminology and formulas.

73. What does the reviewer find positive about the book?
- A. It is priced affordably.
 - B. It is easy to understand.
 - C. It can make ordinary people wealthy.
 - D. It makes good use of charts and graphs.

Questions 74-75 refer to the following news article.

The National Education Institute says that more U.S. residents than ever have high school and college diploma, although rates still vary greatly by race, ethnicity and socio-economic status. Among those 25 and older last year, 85 percent had graduated from high school, up from 80 percent the previous year. According to institute estimates released Wednesday, people holding at least a bachelor's degree from college also increased from 25 percent to 30 percent, continuing a decades-long rise. Though educational levels have risen for blacks and Hispanics, both ethnic groups still trail whites in most categories. Over 90 percent of whites had graduated from high school, compared with 80 percent of blacks and 60 percent of Hispanics.

Data going back a decade show a narrowing of the disparity between whites and blacks, although such figures aren't precisely comparable due to changes in the way the National Education Institute tracked race and ethnic data, said institute statistician Ashley Baker. In 1993, 80 percent of whites were high school graduates, along with 70 percent of blacks and 55 percent of Latinos. Nearly 90 percent of Asians are high school graduates, but there was no historical data available from the institute.

74. What factor is NOT mentioned as criteria for educational achievement?
- A. Country of origin
 - B. Cultural background
 - C. Social position
 - D. Area of residence
75. What is Ms. Baker's position?
- A. A high school teacher.
 - B. A statistics analyst.
 - C. A university professor.
 - D. A market researcher.

